



Roll Call

CHICAGO PATROLMEN'S FEDERAL CREDIT UNION

FIRST RESPONDER LOYALTY REFINANCE PROGRAM



Have you been unable to take advantage of the historically low interest rates due to a lack of equity in your home? Is your loan currently being serviced by CPFCU and been current for the past twelve months?

If so, call **John Aretos** at **312-499-8878** to learn how you could be eligible for our loyalty refinance program. This program is specifically designed to reward our most loyal members who have been unable to benefit from falling interest rates.

- *No minimum appraisal value necessary*
- *Free consultation*
- *On Site service at all four branches*
- *Must have at least 12 months satisfactory payments with current CPFCU mortgage*

Even if you've applied and been declined in the past due to insufficient home value, please contact First Chicago Mortgage Services today!

MESSAGE FROM THE CEO

The start of a new year is usually a time to reflect on past accomplishments and to look forward to new opportunities and we are doing exactly that at your credit union.

Despite the uncertainty that has plagued our economy for the last several years, we have continued to find ways to grow and prosper. In 2011, we opened our fourth location, we completed our ATM expansion, and we joined a shared branching network.

These accomplishments directly translate to more options and greater convenience for our members.

In 2012, you can expect more of the same... more products to choose from, more choices to make, and more ways to do business with the credit union. This will be especially true if you are a responsible homeowner and your mortgage is currently held at the credit union (see details of a new mortgage program within this newsletter).

While we strive to provide you with every possible financial solution you could ever need, we appreciate your feedback especially when it relates to other ways that we can serve you and help you to meet all of your financial goals.

On behalf of all of the employees and officials of your credit union, I would like to wish you all the best for a healthy and prosperous 2012.

We are proud to serve Police Officers and your families.

As always, thank you for your business!

Scott Arney
CEO

CPFCU Featured Employee Jessica Soto

My name is Jessica Soto and I've been a part of the CPFCU team for over ten years! I started as a Branch Representative, and then moved into the Member Services department. From there, I went into the Card Services department before joining the Call Center. I believe that all of these positions helped me gain valuable skills and knowledge that I use in my current position as a Supervisor at the North Branch.



I interned with a small credit union in high school and I really enjoyed the atmosphere and the feeling of helping others. After graduating, I briefly worked at a bank, thinking it would be the same type of environment. This was not the case. They were very sales-focused and had monthly quotas that needed to be met. I knew it wasn't the right fit for me. I feel much more comfortable at CPFCU, since we focus on building member relationships. We truly stand for our mission to serve the financial needs of our members and I believe that this is what sets us apart from other financial institutions.

I really enjoy getting to know our members and their families. I'm really close with my family, so it's nice to see that same bond in our membership. In my free time I love to spend time with my nieces and nephew. I also enjoy dancing, swimming, playing soccer and going to the movies. On occasion, I play with an all girls soccer team during the winter.

I thrive on servicing our membership to the best of my ability and I take pride in my work. I'm looking forward to enhancing my career and continuing to help our members archive their financial goals.

As of July 31, 2012, Chicago Patrolmen's Federal Credit Union will no longer sponsor a life insurance benefit on its share savings accounts. If you've purchased an additional policy through Minnesota Life Insurance, that policy will remain in effect and the payment will be debited as usual from your account. Feel free to contact our Call Center if you have any questions about what this change means for you.

WHAT'S ALL THE BUZZ ABOUT?

You may have seen CPFCU on ABC World News, or maybe read our feature in Credit Union Business Magazine. (If you missed either piece, or just want to see them again, log on to cpdfcu.com.) So, why are we getting all of this attention? As a member, you know that we strive to make your banking experience as convenient as possible. While big banks were trying to impose fees, we kept our checking completely free. While other financial institutions are closing locations, we've brought you the Shared Branch Network and opened our newest location near Midway!

It may be news to some, but that's just how we do business!



CURRENT SAVINGS AND LOAN RATES as of January 1, 2012*

SAVINGS RATES

Share Savings Accounts	APR	APY
\$100 - \$2,999.99	0.09%	0.09%
\$3,000 - \$24,999.99	0.19%	0.19%
\$25,000+	0.29%	0.29%
Christmas Savers Account ¹	0.29%	0.29%
Checking Accounts	APR	APY
\$1,000+	0.19%	0.19%
Money Market Accounts ²	APR	APY
\$0 - \$24,999	0.33%	0.33%
\$25,000 - \$49,999	0.44%	0.44%
\$50,000+	0.70%	0.70%
Share Certificates ³	APR	APY
6 Month Term	0.39%	0.39%
12 Month Term	0.64%	0.64%
24 Month Term	0.95%	0.95%
36 Month Term	1.29%	1.29%
IRAs ⁴	APR	APY
Share IRA	0.45%	0.45%
12 Month Term	0.64%	0.64%
24 Month Term	0.95%	0.95%
36 Month Term	1.29%	1.29%

LOAN RATES

Loan Rates ⁵	APR
New Auto	2.97% - 14.47%
Used Auto	2.97% - 14.87%
Signature Loans	8.90% - 14.90%
New Motorcycle	5.47% - 12.97%
Used Motorcycle	5.87% - 13.37%
New Boat	6.47% - 11.97%
Used Boat	6.87% - 12.37%
Tuition Loans	5.90% - 7.90%
Student Loans	5.90% - 7.90%
Share Secured Loans	5.00%
<i>(Variable Rate Adjusted Quarterly)</i>	
Mortgage Loans	Market Rates
Home Equity Line of Credit	4.25%
<i>(Variable Rate Adjusted Quarterly)</i>	
Fixed Rate Home Equity Loan	9.90%
Member Business Lending	Market Rates
VISA Cards ⁶	APR
VISA Copper	8.90%
VISA Platinum	9.90%
VISA Classic	13.90%
VISA Secured	14.90%
VISA Student	14.90%

We have solutions for all your financial needs. Visit cpdfcu.com for complete details.

*APR=Annual Percentage Rate. APY=Annual Percentage Yield.

Dividends computed based on daily balance and paid quarterly for all share products.

Rates subject to change without notice. Some restrictions apply. Contact CPFCU for most current rates.

¹ Early withdrawal penalty may apply. Funds Available on 10/11/2012.

² Minimum initial deposit of \$2,500 required. \$15 per month fee if the average daily balance falls below \$2,500.

Limit of six (6) withdrawals or transfers per month.

³ Minimum deposit of \$2,500 required. Non Compounding Certificates are available. Senior Saver option available on all certificates: Members age 55 and older earn an additional 0.25% and they also qualify for an extra 0.25% for having a CPFCU checking account with Direct Deposit. Early withdrawal penalty may apply.

⁴ The minimum initial deposit is \$25 for a Share IRA, \$1,000 for a Traditional and Roth IRA, and \$500 for an Educational IRA. Senior Saver option available on IRA Share Certificates. See 3 above for details

⁵ Loan rates as much as 0.75% higher without a checking account with Direct Deposit and 20% down.

⁶ Rate applies to purchases and cash advances, no annual fee, some restrictions apply.

Announcements/Reminders

There's still time . . . you have until April 15, 2012, to contribute to your Traditional or Roth Individual Retirement Account (IRA) for the 2011 tax year. Of course, you can contribute for 2012 as well.

Consider meeting with a Financial Advisor to learn how an IRA can benefit you. The rules for eligibility and contribution limits vary depending on your filing status, compensation, and participation in an employer-sponsored retirement plan. We can help you determine which IRA is suitable for your goals.



Please call our *Financial Planning and Education Center* at **312-499-8888** to contribute to either your IRA, or to learn more about IRA advantages.

MAKING MARKET VOLATILITY YOUR FRIEND

Extreme moves in the equity markets over the last few years have been unnerving for all investors. When the markets regularly swing by as much as 1% (or even 2%) in a single day, it can be extremely difficult to resist the urge to turn cautious. The natural response to this excessive volatility is to pull back from investing by lowering or even stopping your contributions, and/or sending your contributions to “safer” investments like bond funds or the “fixed” account. You want to wait for the market to “settle down” or “go back up”.

There is good news however. Market volatility is actually a benefit to those investors saving regularly in a payroll deduction plan such as Deferred Comp or a 401(k). There is an investing technique that your regular payroll contribution forces you to utilize automatically. **Dollar Cost Averaging (DCA)** is simply the systematic purchase of securities at predetermined intervals and set amounts – exactly what you already do each pay period.

That may seem counter intuitive, but the principle of DCA is fairly simple. By investing the same dollar amount every pay period, you buy larger and larger numbers of fund shares when the market declines. In other words, you buy more and more aggressively as share prices get cheaper and cheaper. When markets rise again, your same dollar investment buys fewer and fewer shares as they become progressively higher priced.

The result is that you buy the largest number of shares precisely at panic-induced market bottoms, and the fewest shares at euphoric market tops – which is, of course, exactly the opposite of what most investors do. You end up with a below-average cost, because so many of your fund shares were purchased at relatively low prices and so few were bought at high prices. Inevitably, below-average costs will lead to above-average returns.

The beauty of DCA is that when you abandon attempts to time the markets and simply contribute the same number of dollars every pay period, your “timing” becomes close to perfect. DCA enables you to experience volatility as an opportunist, not as a victim.

Of course, portfolio allocation – which specific investments to make, and in what percentages – is still a critical piece of the puzzle. But there is more good news. You do not have to make these important investment decisions about your retirement allocation by yourself. Our *Financial Planning and Education Center* can help you address the challenge of properly managing your deferred compensation account. We can meet with you and make specific recommendations about how to position your account based on your individual needs. Whether you are on the job or already retired, we invite you to learn about our fee-based investment advisory services,* and how to invest your retirement assets for maximum income and personal control throughout the stages of your life.

If you could benefit from professional advice to better manage your deferred compensation account, please call our *Financial Planning & Education Center* at **312 - 499 - 8888** to schedule an appointment to talk to us about “**Portfolio Advisor**”.

** Investment Advisory Services offered through Retirement Plan Advisors, LLC a federally registered investment advisor*

Roll Call

DID YOU KNOW . . .

Family members can also become members of CPFCU and take advantage of our outstanding programs. Do you have a brother that needs an auto loan at a great rate? Does your mother earn less on her IRA certificates than she could at CPFCU? Stop in with your eligible family members today and let them experience the same great value that you have come to expect from your credit union.

We will be closed in observance of the following holidays:

January 2nd New Year's
January 16th Martin Luther King Jr. Day
February 20th Presidents' Day

COMMON FEES (Effective 11/15/10)

Under minimum monthly share fee	\$10.00
Transfer from savings or money market to share draft/checking to cover an overdraft (each occurrence)	\$10.00
Stop payment (all items)	\$37.00
Photocopy of draft (each item)	\$3.00
Non-sufficient funds item (each)	\$37.00
Collection item processing.....	\$30.00
Certified Check	\$5.00
Deposited checks and other items returned unpaid.....	\$37.00
Incoming Domestic wire transfer	\$10.00
Outgoing Domestic wire transfer	\$25.00
Incoming International wire transfer	\$20.00
Outgoing International wire transfer	\$45.00
Western Union wire transfer.....	\$20.00
International Western Union fee (minimum).....	\$22.00
Bad Address fee	\$5.00
Account research	\$25.00
Copy of statement	\$5.00
Under minimum average daily balance money market fee	\$15.00
Late Loan Payment.....	\$37.00
Negative Checking balance fee (after 5 consecutive business days).....	\$10.00
Legal fees, Garnishments, Attachments, Tax Levies and/or Charge-Off (per occurrence)	\$75.00
Non-Member check cashing fee	\$5.00
Collateral Protection Insurance (forced placement on collateralized loans)	\$50.00
Bank Check Fee	\$2.00
Temporary Checks	\$2.00
Check by Phone	\$5.00
Late Mortgage Payment	5.0000% of payment
Late Home Equity Loan Payment	\$37.00
Subordination Request Fee.....	\$100.00
Mortgage Deed Release Fee	\$50.00
Payoff Letter for Real Estate Loans.....	\$10.00
Verification of Deposit	\$10.00
Dormant Account (after 6 mos of inactivity)	\$5.00

HOME BANKING FEES

Bill Payer Fee (per month, if applicable)	\$9.95
Bill Payer / Insufficient Funds (NSF).....	\$37.00
Bill Payer Check Copy	\$20.00
Bill Payer Stop Payment Fee	\$37.00

ATM DEBIT CARD FEES

Replacement ATM or Debit Card.....	\$10.00
Replacement PIN	\$10.00
VISA® Credit Card Replacement	\$10.00

There is a charge of \$1.00 for each withdrawal, transfer, point-of-sale, or inquiry in excess of five per month using your ATM or Debit Card.

**Fees are subject to change.*

FINANCIAL SERVICES

Loans

Boat
Home Equity
Member Business Lending
Mortgages
Motorcycle
New & Used Auto
Personal
Share Secured
Student
Student and Secured VISA Cards
Tuition
VISA Platinum
VISA Classic
VISA Copper

Savings Accounts

Christmas Saver
Individual Retirement Accounts
Money Market Accounts
Regular and Special Purpose
Share Certificates

Free Checking Account

ATM/Debit Cards
Overdraft Protection

Convenient Access

Audio Telephone Teller
Electronic Bill Payment
Home Banking
Internet Access
Mobile Banking
No-Fee ATMs
Text Alerts
Shared Branching

Payment Origination Services

Debit Origination
Direct Deposit
Direct Payment
Payroll Deduction
VISA Automatic Payment

Additional Services

Certified Checks
Notary Public
Pre-paid Cards
Safe Deposit Boxes
Signature Guarantee
Wire Transfers

ATM NETWORKS

Look for these symbols when using your ATM Card or your credit union CheckCard.



**EQUAL HOUSING
LENDER**
*We Do Business in
Accordance with the Federal
Fair Housing Law and the
Equal Credit Opportunity Act.*



Your savings federally insured to at least \$250,000
and backed by the full faith and credit of the United States Government.
National Credit Union Administration, a U.S. Government Agency

Federally insured by NCUA