



Roll Call

CHICAGO PATROLMEN'S FEDERAL CREDIT UNION

ENGAGING STAFF AND MEMBER INCENTIVES HIGHLIGHT FORTHCOMING NORTH SIDE BRANCH OPENING!



North Side Branch Manager Maria Villasenor (front row center in photo above) along with Branch Supervisors Jessica Soto, Jeremy Potirala, and (back row left to right) Branch Representatives Stefanie Luna, Josie Ramirez, Val Trinidad will bring their outstanding member service to you!

Soon, the exciting opening of our new branch at 5310 N. Harlem will take place! Early in 2008 we anticipate having the facility ready so that we can further enhance your convenience and deliver our world-class financial services from Harlem and Foster.

To help celebrate, we will offer special Money Market rates to coincide with the actual opening of the branch. Contact our Member Service Representatives for complete details on this opportunity.

Effective January 1, 2008, we are also offering \$25 gift cards to members for each family member that they bring into membership up to a limit of ten members. If you'd like another way to earn a \$25 gift card, simply transfer a balance of at least \$500 to your CPFCU VISA credit card from another institution. Contact our Call Center for complete details on the limited time gift card programs.

Since tax season is upon us, we are offering a special 12-Month IRA Share Certificate rate. In honor of our 5310-branch address, we are offering a 5.310% annual percentage yield 12-Month IRA Share Certificate. To help you best manage your IRA, investment and tax positions, take the opportunity to meet with our financial planners in the CPFCU Financial Planning and Education Center. We can help you get all aspects of your financial life in order via the expertise of our planners. The IRA offer begins January 1, 2008 and is for a limited time.

A new branch facility staffed by professionals, great rates on IRA and Money Market products, and gift cards all mean great value for you through Chicago Patrolmen's Federal Credit Union.

MESSAGE FROM THE CEO

It continues to be an exciting time to be a member of Chicago Patrolmen's Federal Credit Union.

Our North Branch is set to open this month at 5310 N. Harlem. This will be another full service branch and you will be able to transact any business there that you currently complete at our Headquarters or our South Branch at 2766 W. 111th St.

We will continue to offer some of the nation's best rates on our savings products as well as our loans.

You should also be on the lookout for special promotional opportunities throughout the year including the ones highlighted in this edition of Roll Call.

If you have a financial goal, we can help you achieve it. If you have a financial need, we can help you find a solution. If you have a financial question, we can answer it.

We appreciate the work that you do and the valuable service that you provide to our society everyday and we are here to serve you when you need us.

We will continue to be dedicated to providing you with as much convenience as possible and the best financial education available to anyone, anywhere, while ensuring that we are operating your credit union efficiently.

It is always an honor and our pleasure to be of service to you. Thank you very much for your business and may everyone enjoy a healthy and prosperous 2008!

Scott Arney
CEO

Taking Interest in Your Best Interest

Albert Einstein reportedly called it "the most powerful force in the universe", "the eighth wonder of the world" and "the greatest mathematical discovery of all time". Considering the source of such comments would lead one to believe these references were to something highly complex, perhaps even beyond the familiar $E=mc^2$. Einstein was actually referring to something much more commonplace, a phenomenon that affects the financial lives of nearly everyone – compound interest.

A quick and simple definition of compound interest is "interest on interest". This means when interest is earned on savings or investments, assuming it is retained and not withdrawn, future interest is earned on both the original principal amount as well as the earned interest. Over time, compounding can have a dramatic affect on savings growth as interest is earned on interest, which is earned on interest, and so on.

The frequency at which interest is compounded is an important part of the calculation, being that the higher the frequency, the more interest earned over time. On October 1st, 2007, CPFCU changed its compounding frequency on savings products from quarterly to daily, allowing for a higher effective annual percentage yield on member deposits. A simple example of a \$10,000 three-year share certificate with a 5.15% APR shows the difference compounding and its frequency can make:

Looking at the results, the difference in income due to compounding is material, adding \$114.24 when performed quarterly and \$125.61 when performed daily. Over a lifetime of saving, the difference can really add up if you put the power of compounding to work for you.

Compounding Frequency	None	Quarterly	Daily
Initial Investment	10,000.00	10,000.00	10,000.00
APR	5.15%	5.15%	5.15%
APY	5.15%	5.25%	5.28%
Interest - Year 1	515.00	525.03	528.45
Interest - Year 2	515.00	552.60	556.38
Interest - Year 3	515.00	581.61	585.78
Total Interest	1,545.00	1,659.24	1,670.61

At CPFCU, we are continuously searching for ways to fulfill our mission to the membership and we believe this enhancement is another step in that direction. The switch to daily compounding should serve to further increase the competitiveness of our already stellar product lineup while at the same time encouraging wise money management for all our members.

CPFCU FOCUS ON EDUCATION PRODUCES YOUTH SEMINAR

CPFCU would like to invite you to our first "Youth Seminar". This program is dedicated to our youth, ages 13-18. The program will assist them in learning to save and handle their finances.

The seminar will be held at the following locations, with each class taking place from 10:00-11:30 am. The dates for the seminars are as follows. North Branch – April 19, 2008, South Branch – May 3, 2008, Main Office – May 17, 2008.

Space in the classes is limited. If you would like your children to participate, please call us at 312-726-8814 to register them.



CURRENT RATES

SAVINGS RATES

Share Savings Accounts (Regular and Special)		
\$100-2,999.99	0.70% APR	0.70% APY
\$3,000-24,999.99	1.35% APR	1.35% APY
\$25,000 and up	2.01% APR	2.03% APY

Share Certificates**

- Minimum Deposit of \$2,500.00
- Senior Saver Option available
- 55 and older members earn an additional .25% and our 55 and older members earn an extra .25% for having a CPFCU checking account with direct deposit.

Non-compounding

6 Month Term	4.85% APR	4.85% APY
12 Month Term	5.00% APR	5.00% APY
24 Month Term	5.10% APR	5.10% APY
36 Month Term	5.15% APR	5.15% APY

Compounding

6 Month Term	4.85% APR	4.96% APY
12 Month Term	5.00% APR	5.12% APY
24 Month Term	5.10% APR	5.23% APY
36 Month Term	5.15% APR	5.28% APY

Checking Accounts

\$1,000 and up	0.70% APR	0.70% APY
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Christmas Savers Accounts**

- Funds Available on 10/01/08
- | | | |
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| | 1.35% APR | 1.35% APY |
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Individual Retirement Accounts**

Share IRA	3.50% APR	3.56% APY
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Traditional, Roth (\$1,000 Minimum) and Educational (\$500) IRA Certificates

12 Month Term	5.18% APR	5.31% APY
24 Month Term	5.10% APR	5.23% APY
36 Month Term	5.15% APR	5.28% APY

Money Market Accounts

- \$2,500 minimum to open
- \$15 per month fee if the average daily balance falls below \$2,500. Limit of six withdrawals or transfers per month.

\$0 - \$24,999	3.00% APR	3.04% APY
\$25,000 - \$49,999	3.50% APR	3.56% APY
\$50,000+	4.25% APR	4.34% APY

LOAN RATES

Auto Loans

New Auto	5.97% - 14.47% APR*
Used Auto	6.37% - 14.87% APR*

Motorcycle Loans

New Motorcycle	6.97% - 12.97% APR*
Used Motorcycle	7.37% - 13.37% APR*

Boat Loans

New Boat	7.97% - 11.97% APR*
Used Boat	8.37% - 12.37% APR*

Tuition Loans

6.90% APR

Mortgage Loans

Market Rates

Home Equity

Line of Credit 7.25% APR***

Fixed Rate

Home Equity Loan 9.90% APR

Signature Loans

8.90% - 14.90% APR

Share Secured Loans

5.01% APR

Certificate Secured

8.00% APR

Money Market Secured

7.25% APR

Member Business Lending

Market Rates

VISA Classic

Purchases	13.90% APR
Cash Advances	13.90% APR

VISA Secured

Purchases	14.90% APR
Cash Advances	14.90% APR

VISA Student

Purchases	14.90% APR
Cash Advances	14.90% APR

VISA Platinum

Purchases	9.90% APR
Cash Advances	9.90% APR

Dividends computed based on daily balance and paid quarterly for all share products.

Rates as of 1/1/2008 & May Change at Any Time

APR = Annual Percentage Rate • APY = Annual Percentage Yield

*Call for quote, some restrictions apply.

** Early withdrawal penalty may apply.

***Variable rate adjusted quarterly.

Announcements/Reminders

CPFCU COMBINES EFFORTS WITH POLICE ORGANIZATIONS TO AWARD SCHOLARSHIP

The CPD Basketball Team recently hosted a tournament for police department basketball teams around the nation. A portion of the proceeds from the tournament were generously donated by team captain Keith Anderson to a worthy scholarship recipient. The Latin American Police Organization nominated Ana Mercado, and she received the award at a recent FOP meeting.

The credit union would like to thank LAPA officials Tony Navarrete, Jerry Negrete and Falsino Lerma as well as the CPD Basketball Team, FOP and Ms. Mercado for making the program a success.



(Back row right to left) FOP President Mark Donahue, CPD Basketball Captain Keith Anderson, CPFCU CMO Dave Dunham and CEO Scott Arney award scholarship recipient Ana Mercado at the FOP meeting.

The “New Math” of Retirement

For most of your working career you are in the “accumulation phase” of your life. As you contribute part of your salary regularly to deferred comp and personal savings, you have time on your side – time to adjust to unforeseen events, make mid-course corrections and weather market declines.

That’s not the case for those nearing, or in, retirement. When you are in the “preservation” or “distribution” phases, time frames are compressed and there’s less margin for error. The effects of market volatility and inflation can be much worse, especially on a retirement account that’s already dwindling from withdrawals to supplement your pension income.

As the accumulation phase winds down, you must take a new approach to portfolio allocation, balancing your very real continuing need for capital appreciation with an awareness of the potential threat of market declines. For those reasons, a key component of a successful distribution plan during retirement is downside risk management. For those of you nearing, or in retirement, losing less during down markets can be more important to long term financial success than making more in up markets.

That’s why it’s important to choose a financial advisor whose philosophy and process are consistent with downside resilience. The registered investment advisors at our Financial Planning and Education Center understand the pieces of our members’ retirement puzzle. If you could benefit from professional advice concerning a successful retirement, please call our Financial Planning & Education Center at 312 - 499 - 8888 to schedule an appointment.

Investment Advisory Services offered through Retirement Plan Advisors, LLC a federally registered investment advisor.

Roll Call

FINANCIAL SERVICES

Loans

Boat
Home Equity
Member Business Lending
Mortgages
Motorcycle
New & Used Auto
Share & Certificate Secured
Signature
Student and Secured Cards
Tuition
Visa Platinum
Visa Classic

Savings Accounts

Christmas Saver
Individual Retirement Accounts
Money Market Accounts
Regular and Special Purpose
Share Certificates

Free Checking Account

ATM/Debit Cards
Free Overdraft Protection

Convenient Access

Audio Telephone Teller
Electronic Bill Payment
Home Banking
Internet Access
No-Fee ATMs

Payment Origination Services

Debit Origination
Direct Deposit
Direct Payment
Payroll Deduction
Visa Automatic Payment

Additional Services

Certified Checks
Notary Public
Signature Guarantee
Travelers' Checks
Wire Transfers

ATM NETWORKS

Look for these symbols when using your ATM Card or your credit union CheckCard.



DID YOU KNOW . . .

We have begun sending Alert Messages to all Home Banking users relating to CPFCU events that affect our members.

CPFCU is no longer part of the regional STARsf Network. However, we will continue to be part of the nationwide CO-OP surcharge free network. Please see the ATM Locations section of our website for the surcharge free CO-OP ATMs near you.

We will be closed in observance of the following holidays:

January 1 New Year's Day
January 21 Martin Luther King Jr. Day
February 18 President's Day

COMMON FEES

(Effective 8/15/07)

Under minimum monthly share fee	\$10.00
Transfer from savings or money market to share draft/checking to cover an overdraft (each occurrence)	\$10.00
Stop payment (all items)	\$30.00
Photocopy of draft (each item)	\$3.00
Non-sufficient funds item (each)	\$35.00
Collection item processing.....	\$30.00
Certified Check.....	\$5.00
Deposited checks and other items returned unpaid	\$30.00
Domestic outgoing wire transfer	\$20.00
International wire transfer (minimum) ..	\$40.00
Western Union wire transfer.....	\$20.00
International Western Union fee (minimum)	\$22.00
Bad Address fee	\$5.00
Account research	\$25.00
Copy of statement.....	\$5.00
Under minimum average daily balance money market fee	\$15.00
Late Loan Payment.....	\$30.00

HOME BANKING FEES

Bill Payer Fee (per month, if applicable)	\$9.95
Bill Payer / Insufficient Funds (NSF) ...	\$35.00
Bill Payer Check Copy	\$20.00
Bill Payer Stop Payment Fee.....	\$30.00

ATM DEBIT CARD FEES

Replacement ATM or Debit Card.....	\$10.00
Replacement PIN	\$10.00
VISA Credit Card Replacement	\$10.00

There is a charge of \$1.00 for each withdrawal, transfer, point-of-sale, or inquiry in excess of five per month using your ATM or Debit Card.

**Fees are subject to change.*

Traveler's Check Fee	2% of check total
Bank Check Fee	\$2.00
Temporary Checks	\$2.00
Check by Phone.....	\$5.00
Late Mortgage Payment	5.0000% of payment
Late Home Equity Loan Payment	\$25.00
Payoff Letter for Real Estate Loans	\$10.00
Verification of Deposit.....	\$10.00