



# Roll Call

CHICAGO PATROLMEN'S FEDERAL CREDIT UNION

## CPFCU RAISES CERTIFICATE RATES IN DECLINING RATE ENVIRONMENT



In response to softening economic conditions, the Fed Funds rate has been reduced on three separate occasions since October 8, 2008. However, in sharp contrast, Chicago Patrolmen's Federal Credit Union has raised rates on three of its share-certificate products during that same time period.

The latest CPFCU rate increase occurred on December 22, 2008. Members opting for the 36 Month Share-Certificate will enjoy the largest increase, as that annual percentage yield was raised by 0.52% to 4.60%\*.

There is even more good news relating to the IRA Share-Certificates. Not only have the rates been increased, but now the senior saver option will apply to the IRA Share-Certificates as well as the Share Certificates. This means that members who are age 55 or older will automatically earn an extra 0.25% on the IRA Share Certificates. Those same members can earn a second bonus 0.25% on the IRA Share Certificates if they have a CPFCU checking account with direct deposit. These benefits had previously applied only to the share certificates. These increases will allow members meeting the above criteria to earn the exceptional annual percentage yields of 5.12% on both our 36 Month Share-Certificates and 36 Month IRA Share-Certificates.

One of the great benefits of CPFCU membership is that you can pass on the benefits of membership to your family members. If you have a parent or other family member that is in need of a great rate with a federally insured institution, feel free to sponsor them into membership and let them enjoy the programs offered by CPFCU.

At a time when economic conditions are especially difficult, CPFCU bucks the trend and offers increases on its certificate rates. It's one more way we stay true to our objective of helping you meet your financial goals!

\* Limited time offer. Rates subject to change without notice. Contact our Call Center for complete details.

## MESSAGE FROM THE CEO

For the first time in three years, we will not be celebrating the opening of a new branch as we begin the New Year. There continues to be a lot to be excited about and thankful for, however, if you are a member of the credit union.

Despite the state of our economy and the fact that many of our competitors have either stopped providing loans or gone out of business altogether, we remain at your service as we have been for the last 70 years.

That service will continue to include some of the nation's best rates on our savings products as well as our loans and a complete spectrum of financial offerings.

Later this year, we will open our new Central Branch and Headquarters located next door to our current facility at 1359 W. Washington. Our new branch will offer safe deposit boxes, a five-lane drive-thru, underground parking, and a state-of-the-art financial planning and training facility.

Above all else, we appreciate the work that you do and the value that you provide to our society everyday and we are here for you when you need us.

It is always an honor and our pleasure to be of service to you. Thank you very much for your business and may everyone enjoy a healthy and prosperous 2009!

Scott Arney  
CEO

## CPFCU INITIATES STUDENT LOAN PROGRAM TO HELP STUDENTS AND WORKING PARENTS

At a time when the market for financial support for higher education is drying up, Chicago Patrolmen's Federal Credit Union is stepping up to offer a valuable financing program. Coming soon, and perhaps even as you read this, CPFCU will offer a Student Loan program.

Banks and other traditional student lenders are pulling out or dramatically raising rates on their financing. Recent communications from student loan program provider, SallieMae, indicate that their loans are being originated at rates higher than are being offered through CPFCU.

See our enclosed rate sheet for additional information. As is usually the case, members will do well to look to their credit union to find solutions for their financing needs.

The CPFCU Student Loan program will allow members to borrow up to a total of \$42,000\* to finance the cost of college and graduate work. CPFCU will continue to offer our Tuition Loan to assist members with financing the cost of education below the college level. This is another way that your eligible family members can benefit from membership within CPFCU.

*\* Also subject to annual limits. Certain restrictions apply. Contact our Call Center for complete details.*



# CPFCU MORTGAGE PARTNER CONTINUES TO OFFER MORTGAGES



Much has been written and discussed regarding the lending industry and its impending collapse. While that may be true for some institutions, it is not so for our credit union. We continue to offer both purchase and refinance loans through our mortgage partner, First Chicago Mortgage Services, LLC. As a result, it is business as usual for your credit union.

Currently, we are offering a free home loan pre-approval and, as always, on-site service at any of our three locations. So, if you have decided on purchasing your first home, or are considering benefits of a refinance, call us today.

## CURRENT RATES

### SAVINGS RATES

<b>Share Savings Accounts</b> (Regular and Special)		
\$100-2,999.99	0.25% APR	0.25% APY
\$3,000-24,999.99	0.80% APR	0.80% APY
\$25,000 and up	1.30% APR	1.30% APY
<b>Share Certificates**</b>		
• Minimum Deposit of \$2,500.00		
• Senior Saver Option Available		
• 55 and older members earn an additional .25% and our 55 and older members earn an extra .25% for having a CPFCU checking account with direct deposit.		
Non-compounding		
6 Month Term	3.00% APR	3.00% APY
12 Month Term	3.75% APR	3.75% APY
24 Month Term	4.00% APR	4.00% APY
36 Month Term	4.50% APR	4.50% APY
Compounding		
6 Month Term	3.00% APR	3.04% APY
12 Month Term	3.75% APR	3.82% APY
24 Month Term	4.00% APR	4.08% APY
36 Month Term	4.50% APR	4.60% APY

<b>Checking Accounts</b>		
\$1,000 and up	0.25% APR	0.25% APY
<b>Christmas Savers Accounts**</b>		
• Funds Available on 10/01/09		
	1.30% APR	1.30% APY
<b>Individual Retirement Accounts**</b>		
Share IRA		
	3.50% APR	3.56% APY
Traditional, Roth (\$1,000 Minimum) and Educational (\$500) IRA Certificates		
12 Month Term	3.75% APR	3.82% APY
24 Month Term	4.00% APR	4.08% APY
36 Month Term	4.50% APR	4.60% APY
<b>Money Market Accounts</b>		
• \$2,500 minimum to open		
• \$15 per month fee if the average daily balance falls below \$2,500. Limit of six withdrawals or transfers per month.		
\$0 - \$24,999	2.00% APR	2.02% APY
\$25,000 - \$49,999	2.30% APR	2.33% APY
\$50,000+	2.80% APR	2.84% APY

### LOAN RATES

<b>Auto Loans</b>	
New Auto	3.22% - 14.47% APR*
Used Auto	3.62% - 14.87% APR*
<b>Motorcycle Loans</b>	
New Motorcycle	4.22% - 12.97% APR*
Used Motorcycle	4.62% - 13.37% APR*
<b>Boat Loans</b>	
New Boat	5.22% - 11.97% APR*
Used Boat	5.62% - 12.37% APR*
<b>Tuition Loans</b>	5.90% - 7.90% APR*****
<b>Student Loans</b>	5.90% - 7.90% APR*****
<b>Mortgage Loans</b>	Market Rates
<b>Home Equity Line of Credit</b>	4.25% APR***
<b>Fixed Rate Home Equity Loan</b>	9.90% APR



<b>Signature Loans</b>	8.90% - 14.90% APR
<b>Share Secured Loans</b>	5.00% APR
<b>Certificate Secured</b>	6.75% APR
<b>Money Market Secured</b>	5.80% APR
<b>Member Business Lending</b>	Market Rates
<b>VISA Classic</b>	
Purchases	13.90% APR
Cash Advances	7.90% APR****
<b>VISA Secured</b>	
Purchases	14.90% APR
Cash Advances	14.90% APR
<b>VISA Student</b>	
Purchases	14.90% APR
Cash Advances	14.90% APR
<b>VISA Platinum</b>	
Purchases	9.90% APR
Cash Advances	4.90% APR****

Dividends computed based on daily balance and paid quarterly for all share products.  
 Rates as of 12/22/2008 & May Change at Any Time  
 APR = Annual Percentage Rate • APY = Annual Percentage Yield

\*Call for quote, some restrictions apply.  
 \*\*Early withdrawal penalty may apply.  
 \*\*\*Variable rate adjusted quarterly.

\*\*\*\*Some restrictions apply.  
 \*\*\*\*\*Call for quote, some restrictions apply.

# Announcements/Reminders

## FOP, CPD BASKETBALL, PAPA AND CPFCU UNITE TO AWARD SCHOLARSHIP

The CPD Basketball Team recently hosted the second annual tournament for police department teams around the nation. Not only did Coach Keith Anderson lead his team to victory in the tournament, but he generously donated a portion of the proceeds to a scholarship fund. The Polish American Police Association Board, its President, Rocky Nowaczyk, and Past President, Ron Topczewski, nominated Jessica Jankowski, who received the scholarship award at a recent FOP meeting.



CPFCU would like to thank FOP officers Mark Donahue and Sid Davis, as well the individuals listed above for making the program a success!

*(R) to (L) FOP President Mark Donahue, CPFCU CEO Scott Arney, PAPA Past President Ron Topczewski, CPD Basketball Coach Keith Anderson, PAPA Scholarship Award Recipient Jessica Jankowski and CPFCU CMO Dave Dunham at the FOP meeting.*

## MARKET VOLATILITY

If you participate in Deferred Compensation, much of what has gone on in the stock market over the last year may be very distressing. Even Warren Buffett acknowledged in a recent interview that the economy and markets are in a “very, very tough situation” with “no silver bullets” available to make everything better immediately. He said, “We are in a negative feedback cycle that’s going to last for a while.”

That is an important point. This “negative feedback” cycle he mentioned is fed by individual investors responding to the legitimate anxiety generated by relentless press coverage of market volatility. At some point, that tension becomes too much to bear and they throw in the towel and sell off, or “capitulate”. Massive capitulation triggers massive redemptions by mutual fund companies, forcing them to sell off stocks of otherwise healthy companies into a declining market, further depressing market prices, causing further capitulation, and so on. This cycle accounts for a large part of the incredible swings that have taken place recently in the market, often within just a few hours.

If you are investing, you have two questions to answer. First, is there a better way to ride out this volatility than moving everything to the “safe haven” of a fixed account? Second, when this cycle stops – and it will – will you be positioned to take advantage of the rebound that follows?

Our **Financial Planning and Education Center** is here to help you properly manage your Deferred Compensation account. We can make specific recommendations about how to position your account based on market conditions and your individual needs. Whether you are on the job or have already retired, ask about our fee-based investment advisory services,\* and how to invest your retirement assets for maximum potential growth, income and personal control throughout the stages of your life.

If you could benefit from professional investment advice to better manage your Deferred Compensation account, please call our **Financial Planning & Education Center** at 312 - 499 - 8888 to schedule an appointment to talk to us about “**PortfolioAdvisor**”.

\* Investment Advisory Services offered through Retirement Plan Advisors, LLC a federally registered investment advisor.

# Roll Call

# FINANCIAL SERVICES

## Loans

Boat  
Home Equity  
Member Business Lending  
Mortgages  
Motorcycle  
New & Used Auto  
Share & Certificate Secured  
Signature  
Student and Secured Cards  
Tuition  
Student  
VISA Platinum  
VISA Classic

## Savings Accounts

Christmas Saver  
Individual Retirement Accounts  
Money Market Accounts  
Regular and Special Purpose  
Share Certificates

## Free Checking Account

ATM/Debit Cards  
Free Overdraft Protection

## Convenient Access

Audio Telephone Teller  
Electronic Bill Payment  
Home Banking  
Internet Access  
No-Fee ATMs

## Payment Origination Services

Debit Origination  
Direct Deposit  
Direct Payment  
Payroll Deduction  
VISA Automatic Payment

## Additional Services

Certified Checks  
Notary Public  
Safe Deposit Boxes  
Signature Guarantee  
Travelers' Checks  
Wire Transfers

## ATM NETWORKS

Look for these symbols when using your ATM Card or your credit union CheckCard.



## DID YOU KNOW . . .

CPFCU will continue to offer preferred rates on balance transfers for both our VISA Platinum and VISA Classic cards through January 31, 2009. Balance transfer annual percentage rates on the VISA Platinum and Classic cards will be 4.90% and 7.90%, respectively during that time period. Contact our Card Services department for complete details.

CPFCU's Auto Loan rates are significantly below the market. Annual percentage rates as low as 3.22% can be obtained. Certain restrictions apply. Contact our Call Center today for complete details.

### **We will be closed in observance of the following holidays:**

January 1st .....New Year's Day  
January 19th.....Martin Luther King Day  
February 16th ..... President's Day

## **COMMON FEES**

### **(Effective 8/15/07)**

Under minimum monthly share fee ....	\$10.00
Transfer from savings or money market to share draft/checking to cover an overdraft (each occurrence) .....	\$10.00
Stop payment (all items) .....	\$30.00
Photocopy of draft (each item) .....	\$3.00
Non-sufficient funds item (each) .....	\$35.00
Collection item processing.....	\$30.00
Certified Check.....	\$5.00
Deposited checks and other items returned unpaid .....	\$30.00
Domestic outgoing wire transfer .....	\$20.00
International wire transfer (minimum) ..	\$40.00
Western Union wire transfer.....	\$20.00
International Western Union fee (minimum).....	\$22.00
Bad Address fee .....	\$5.00
Account research .....	\$25.00
Copy of statement .....	\$5.00
Under minimum average daily balance money market fee .....	\$15.00
Late Loan Payment.....	\$30.00

### **HOME BANKING FEES**

Bill Payer Fee (per month, if applicable) .....	\$9.95
Bill Payer / Insufficient Funds (NSF) ...	\$35.00
Bill Payer Check Copy .....	\$20.00
Bill Payer Stop Payment Fee .....	\$30.00

### **ATM DEBIT CARD FEES**

Replacement ATM or Debit Card.....	\$10.00
Replacement PIN .....	\$10.00
VISA® Credit Card Replacement .....	\$10.00

*There is a charge of \$1.00 for each withdrawal, transfer, point-of-sale, or inquiry in excess of five per month using your ATM or Debit Card.*

*\*Fees are subject to change.*

Traveler's Check Fee.....	2% of check total
Bank Check Fee .....	\$2.00
Temporary Checks.....	\$2.00
Check by Phone .....	\$5.00
Late Mortgage Payment ....	5.0000% of payment
Late Home Equity Loan Payment .....	\$25.00
Payoff Letter for Real Estate Loans ....	\$10.00
Verification of Deposit .....	\$10.00